SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
1	Scope of project Page no 22 of 45		Requesting you to kindly provide us clarity whether the existing 557 buses are also installed with AIS-140 GPS devices. Please provide the detailed specifications of the existing buses along with its OEM name.	Refer Annexure XII for quantity of GPS.
2	Scope of project Page no 22 of 45	Commissioning & Integration of fuel sensors in the buses and their	Requesting you to kindly provide us clarity on whether fuel sensors are required for all the 638 buses or only those 81 buses, wherein new AIS-140 GPS is also required. Please also provide the technical specifications of required fuel sensor devices.	Refer Annexure XII for quantity of GPS.
3	6. Scope of project	-	Kindly provide clarity whether the existing devices are 3G supported GPS devices or otherwise. Please also provide the detailed technical specifications including connectivity for the requirement of new AIS-140 GPS devices.	Refer corrigendum

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
4	6. Scope of project Mobile App- OSRTC Staff Page no 23 of 45	The designated staff should be able to track a bus live on Google map.	As per our understanding, the designated staffs will be tracking the live location of the buses on google map through the proposed Mobile app only. Please confirm my understanding is correct. Kindly also provide clarity whether bidder needs to mandatorily purchase Google map, which are chargeable map licences or they can use Open Street Map also.	The proposal should include all cost and fees for a comprehensive solution.
5	Qualification Proposal Criteria PQ 7 - Technical Capability	have successfully completed at least one IOT devices-based e-Governance project for not less than 1 Cr for any	"Specific Requirement: The bidder must have successfully completed at least one IOT devices-based e-Governance project for not less than 1 Cr for any Government Department / Government Agency / PSU in India either directly or through MSIs for Smart cities during last 5 years as on 31st March 2022. The project should include supply & installation or operations and	Refer corrigendum

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
			Justification: A number of projects have been implemented under the smart city mission, where MSI takes the entire ICCC work and sublets the work on the junction to the OEM. Hence, we request you kindly consider those projects (certified by the MSI authorised person) as valid. Hence, the Authority is requested to consider the same as valid experience	
6	Qualification Proposal Criteria PQ 8 - Experience in Web based applications.	have experience in Cloud-based application development, deployment, O&M (having fuel management and vehicle tracking modules) in Transport domain in Government / Private organization catering to Govt department /ULBs / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore.	"Specific Requirement: Bidder should have experience in Cloud-based application development, deployment, O&M in Transport/ITS domain in Government / Private organization catering to Govt department /ULBs/Smart Cities / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore Documents required: Work Order or Completion	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
			project for smart cities in ITS domain. Hence, you are requested to accept this modification request.	
7	5.6 Technical Evaluation Criteria: TQ1 Page no 18 of 45	outsourcing manpower. · 1 year or lower – 3 marks · 3 years to 5 years – 4 marks	Requesting you to kindly modify the clause to the following: "Number of years of operations in onsite manpower in minimum of 1 ITS/IoT project · 1 year or lower – 3 marks · 1 to 2 year - 4 marks · More than 3 years – 5 marks" Justification: Outsourcing is not properly defined. The requirement in this project is to provide onsite manpower and hence amendment for the same is proposed. Also, the number of years' experience are inconsistent and hence small modification is proposed to give proper weightage of incremental experience if evaluated accordingly.	As per RFP
8	5.6 Technical Evaluation Criteria: TQ2	Manufacturer (OEM) of proposed	Requesting you to kindly modify the clause to the following: "If the bidder is an Original Equipment Manufacturer (OEM) of proposed hardware or software components	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
	Page no 18 of 45		under this RFP. Authorised resellers of hardware or software shall also be allowed". Justification: We, being an inhouse software developer, are able to provide you the whole solution as per the tender requirement along with the support of our strategic hardware partners, who will be providing us the Manufacturer's Authorisation Form in their own letterhead. Therefore, you are requested to accept this modification so that software vendors like us too can participate in this project.	
9	Evaluation Criteria: TQ4	have implemented successfully IOT based e-Governance solution for any Government Department / Government Agency / PSU in India with a minimum order value of Rs.1 Crore durinthe g last 5 years as on 31st March 2022. The	"Evaluation Criterion: The bidder should have implemented successfully IOT based e-Governance/Smart ICCC based Solutions solution for any Government Department / Government Agency / PSU in India either directly or through MSIs for Smart cities with a minimum order value of Rs.1 Crore during the last 5 years as on 31st March 2022. The project	Refer corrigendum

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
		Documents Required: Work Order and completion certificate or Go-Live certificate	Max Score: 10 Documents Required: Work Order or completion certificate or Go-Live certificate" Justification: A lot of engineering and technology development companies have deployed IoT-based solutions in smart cities through MSI for the ICCC tenders. These companies provide better technologies for such requirements and hence such experiences shall be allowed.	
10	Evaluation Criteria: TQ5	experience in Cloud-based application development, deployment, O&M (having	"Evaluation Criterion: Bidder should have experience in Cloud-based application development, deployment, O&M in Transport/ITS domain in Government / Private organization catering to Govt department /ULBs/Smart Cities / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore. [Each project will be awarded 5 marks]	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
			size, hence, asking for experience of cloud in related domains such as ITS is also sufficient as many of the transport agencies have deployed on-premises based applications. Our organisation has multiple cloud-based project for smart cities in ITS domain. Hence, you are requested to accept this modification request.	
11	Money Deposit (EMD):	Bid, Earnest Money Deposit (EMD) amount to the sum of INR 2,00,000/- (Rupees Two Lakhs) in shape of	"The Bidder shall furnish as part of its Bid, Earnest Money Deposit (EMD) amount to the sum of INR 2,00,000/- (Rupees Two Lakhs) in shape of Banker's cheque / demand draft to be made from any Nationalized or Scheduled Commercial Bank in favor of Accounts Officer	As per RFP
12	5.3 Pre- Qualification	Specific Requirement EMD in the shape of Banker's Cheque / Demand Draft to be made from any Nationalized Bank or	Requesting you to kindly modify the clause to the following:	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
	Proposal Criteria PQ2; EMD Page no 15 of 45	Scheduled Commercial Bank in favour of Accounts Officer OSRTC, Bhubaneswar; Documents required Bank/ Demand Draft	"Specific Requirement EMD in the shape of Banker's Cheque / Demand Draft to be made from any Nationalized Bank or Scheduled Commercial Bank in favour of Accounts Officer OSRTC, Bhubaneswar. EMD exemption will be given to NSIC/MSME Udyam certificate holders; Documents required Bank/Demand Draft". Justification: To enable the wide participation of various bidders, we request the authority to allow EMD exemption.	
13	6. Scope of project		As per our understanding, the Control room infrastructure and all of its hardware related components such as workstation, networking equipment, chairs, tables, etc are existing or it will be provided by the Authority itself separately. Please confirm if our understanding is correct.	OSRTC has the required infrastructure
14	Annexure XII: Format for Financial Proposal Page no 44 of 45	Detailed Breakup of individual components	In the detailed breakup of individual components, the line item for AIS-140 GPS devices is missing. Requesting you to add the same along with the quantity as 81 nos.	Refer Annexure XII for quantity of GPS.

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
15	Clause 5.3 (Prequalification Proposal Criteria- PQ3) Page No:16	(Consortium is not allowed)	As this is Software along with Hardware installation project belonging two different domains, so Joint venture might be allowed to participate in the Bidding process. So that purpose of the project to deliver the MIS tracking system along with the required installation would be seamless.	As per RFP
16	Clause 5.3 (Prequalification Proposal Criteria- PQ3) Page No:16	Minimum average annual turnover of the organization must be INR 5 Crore from the last three (3) financial years (FY 19-20, FY 20-21, FY 21-22)	Seeking a relaxation in financial turnover eligibility criteria to participate in the bidding for a fair competition	As per RFP
17	(Selection of	The Bidder/s whose Bid is adjudged as responsive in terms of RFP and with the Least Cost/ lowest in the financial bid (L1) shall be declared as the selected Bidder/s (the "Successful Bidder/s"). If two or more Bidder has the lowest in the financial bid, then OSRTC shall award the work to the bidder with highest technical score.	process instead of L1 method to avoid negative quoting in financial proposal submission for fair competition in the Bidding process. • Along with this request to follow the OCAC	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
			Empanelment of Software Development Firms for Development & Implementation of e-Governance Projects in Government of Odisha, under Clause no 6.4 selection of L1 vendor, there is mentioned: However, bidders whose Financial Bids have Gross Total Value (GTV) that is less than 0.5 times of the Average Bid Price or above 1.5 times. of the Average Bid Price will be disqualified. For example, if the Average Bid price among 10 bidders is ₹5, 00,000/-, the bidders those have quoted GTV less than ₹2, 50,000/- or GTV more than ₹7, 50,000/- will be disqualified. Adding this above clause would maintain the transparency in bidding and avoidance of any negative quoting.	
18	(Technical Evaluation	Number of years of operations in outsourcing manpower. • 1 year or lower – 3 marks • 3 years to 5 years – 4 marks • More than 5 years – 5 marks	As there is no relatable scope of work to justify any outsourcing of manpower services, we request you to redefine the clause to O&M or handholding support in IT services.	Refer corrigendum

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
19	Section-4.7, Page no11,	The Bidder shall submit. the hard copy and soft copy in Pen drive.	Only hardcopy of Document is Sufficient or Soft copy in Pen drive & Hardcopy in pen drive both are compulsory to submit	Refer corrigendum
20	Section-4.7, Page no11,	Pre-Qualification, Technical Qualification proposal and Financial Bid, Tender Processing fees and EMD in a sealed envelope in accordance with RFP by Speed Post/ Courier service or submit the proposal with The General Manager (Admin), Odisha State Road Transport Corporation, Paribahan Bhavan, Sachivalaya Marg, Unit-II, Bhubaneswar- 751001, Odisha		As per RFP
21	Section-5.3, Page no17	Proposed GPS device must be approved by ICAT / ARAI.	PI allow bidders to submit declaration to provide certification at the time of implementation of project in case of pending renewals of certificate.	As per RFP
22	Annexure-12 Page no.44	Financial Proposal	The quantity of GPS is not mentioned.	Refer Annexure XII

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
23	Section 5.3, Page no16 - PQ-6	The bidder must possess a valid ISO 9001 / ISO 27000 / CMMI Level 3 certificate as on date of submission of this RFP.	Kindly accept the CMMI L5 also.	As per RFP
24	Page no.14	Bid Evaluation	Kindly Amend: To ensure quality work and keep time and cost overruns in check, you are requested to use QCBS evaluation method. Also, to support Central Govt's Make in India initiative, please allow only Made in India products.	As per RFP
25	Annexure-8, page no39	Technical capacity of the Bidder (Total No. of Equipment provided to the client)	The bidder can submit the workorders of GPS also.	Work Order / Client Certificate
26	Section 6.1, Page No. 24	Work and Payment Schedule	Proposed Payment Terms: Mobilisation Advance – 10% Delivery of Hardware – 10% Installation of Hardware – 20% Development and Deployment of FUMS software on cloud – 20% Go Live – 10% O&M – 30% (Quarterly payments on Pro-rata basis)	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
27	5.3 Pre- Qualification Proposal Criteria Page no: 16	The Bidder should be a company registered as a Company/LLP under Companies Act, 1956/2013 (OR) Partnerships Firm registered under LLP Act, 2008 or Indian Partnership Act 1932. Registered with Goods and Services Tax Network (GSTN). Have been operating for at least fifteen (15)	(OR) Partnerships Firm registered under LLP Act, 2008 or	As per RFP
28	5.3 Pre- Qualification Proposal Criteria Page no: 16	management and vehicle tracking modules) in Transport domain in	authority to allow only the vehicle tracking experience for qualification. Please note that Hardware and software for fuel management is available with reputed OEM(s) in the market, hence the said scope can be delivered by OEM.	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
		Minimum value of project not less than 1 Crore.	requirement as follows, which results more participation and achieve end out comes. "PQ-7 Bidder should have experience in Cloud- based application development, deployment, O&M (having fuel management and vehicle tracking modules) in Transport domain in Government / Private organization catering to Govt department /ULBs / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore."	
29	5.6 Technical Evaluation Criteria: Page NO: 19	Bidder should have experience in Cloud-based application development, deployment, O&M (having fuel management and vehicle tracking	authority to allow only the vehicle tracking experience for qualification. Please note that Hardware and software for fuel management is available with reputed OEM(s) in the market, hence the said scope can be delivered by OEM.	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
			"TQ5: Bidder should have experience in Cloud-based application development, deployment, O&M (having fuel management and vehicle tracking modules) in Transport domain in Government / Private sector catering to Govt department /ULBs / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore. [Each project will be awarded 5 marks]	
30	5.5 Evaluation of Technical Bid: Page No: 18		score requirement from 80 to 70, the same ultimately bring more competition across the bidder and beneficiary	As per RFP
31	5.6 Technical Evaluation Criteria:	TQ1 to TQ9	TQ1 to TQ6 are Objective Marks (50 Marks) whereas TQ7 to TQ9 (50 Marks) are Subjective marks. Hence, we request authority to balance the score matrix, we suggest	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
	Page NO: 18-19		having 70% marks to be given to Objective and 30% marks to be given to Subjective Marks.	
32	Section 8 Exit Management Plan 8.2 page no 29	application/software, software code,	architecture schematics, designs, storage media and other information/documents which will be developed, procured, or customized during the project to OSRTC	As per RFP
33	Section-5.3, Page no17	Proposed GPS device must be approved by ICAT / ARAI.	PI allow bidders to submit declaration to provide certification at the time of implementation of project in case of pending renewals of certificate.	Renewal acknowledgement to be provided with the response document.
34	Annexure-12 Page no.44	Financial Proposal	The quantity of GPS is not mentioned.	Refer Annexure XII

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
35	Section 5.3, Page no16 - PQ-6	The bidder must possess a valid ISO 9001 / ISO 27000 / CMMI Level 3 certificate as on date of submission of this RFP.	Kindly accept the CMMI L5 also.	As per RFP
36	Page no.14	Bid Evaluation	Kindly Amend: To ensure quality work and keep time and cost overruns in check, you are requested to use QCBS evaluation method.	As per RFP
37	Section 6.1, Page No. 24	Work and Payment Schedule	Proposed Payment Terms: Mobilisation Advance – 10% Delivery of Hardware – 10% Installation of Hardware – 20% Development and Deployment of FUMS software on cloud – 20% Go Live – 10% O&M – 30% (Quarterly payments on Pro-rata basis)	As per RFP
38	6	Background	Does all type of buses (AC Deluxe, Hi-Comf, Hi-Tech,LCV. Volvo) have got OBU which allows users (Driver) to insert Fuel related information? If yes, then what type of OBUs are installed in these buses?	Refer corrigendum

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
39	6	Background	How OSRTC is calculating Dead run in existing system? Whether OSRTC has inhouse(in depot) petrol pump?	As per RFP
40	18	Number of years of operations in outsourcing manpower.	Is there any specific(services) years of experience is required under "outsourcing of manpower"?	As per RFP
41	23	Supply, Installation, Testing, Commissioning & Integration of AIS 140 GPS devices in the buses where required and their maintenance for the entire contract period of (1+2) years. Currently, a total number of 557 Nos. of buses out of 638 Nos. buses are already equipped with GPS devices. & Supply, Installation, Testing, Commissioning & Integration of fuel sensors in the buses and their maintenance for the entire contract period of (1+2) years.	monitor the fleet. It would be easier to manage and maintain OBU	As per RFP
42	23	I = =	Can we get the details of existing 314 routes like routes, stoppage and area that it covers	Selected bidder will be provided with the

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
		routes, fare stoppages, prominent landmark places and all establishments including all the important en-route points identified by OSRTC and its updation during the project period & Routes -314		detailed routes and stoppage data
43	24	Mobile App	1. Would request to defined scope of work for Mobile app? Is there any specific outcome is expected from mobile app like ETA along with live tracking system? 2. Whether tracking is as per routes or just a location? 3. Who will be promoting mobile app to citizen? Would it be possible to define scope for awareness?	As per RFP
44	24	MIS Reporting	What kind of reports are to be covered inside MIS reporting part is missing. Can we expect the clarity as to which kind of report is required under GPS tracking system?	Refer Clause-6: Scope of project
45	26	SLA - Hardware replacement	Any hardware will possibly replace during the availability of buses at depots hence Bidder should give relaxation on time taken to handover the buses/ access the buses from the time of issue reported	Refer Clause-7

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
46	PQ7	completed at least one IOT devices- based e-Governance project for not less than 1 Cr for any Government Department / Government Agency /	than 1 Cr for any Government Department / Government Agency / PSU / Listed Companies in India during last 5 years as on 31st March 2022. The project should include supply & installation or operations and maintenance of	Refer Corrigendum
47	PQ8	Bidder should have experience in Cloud-based application development, deployment, O&M (having fuel management and vehicle tracking modules) in Transport domain in Government / Private organization catering toGovt department /ULBs / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore.	management and vehicle tracking modules) in Transport domain in Government / Private organization catering to Govt department /ULBs / State Road Transport / Listed Companies in India, in last 5 year. Minimum value of project not less than 1 Crore	As per RFP

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
48	TQ2	If the bidder is an Original Equipment Manufacturer (OEM) of proposed hardware and software components under this RFP.	(OEM) of proposed hardware and software components	As per RFP
49	TQ4	The bidder should have implemented successfully IOT based e-Governance solution for any Government Department / Government Agency / PSU in India with minimum order value of Rs.1 Crore during last 5 years as on 31st March 2022. The project should include supply and installation or operations and maintenance of IOT devices. [Each project will be awarded 5 marks max up to 10 marks]	based e-Governance solution for any Government Department / Government Agency / PSU / Listed companies in India with minimum order value of Rs.1 Crore during last 5 years as on 31st March 2022. The project should include supply and installation or operations and maintenance of IOT devices. [Each	Refer Corrigendum
50	TQ5	based application development, deployment, O&M (having fuel management and vehicle tracking	Bidder should have experience in Cloud-based application development, deployment, O&M (having fuel management and vehicle tracking modules) in Transport domain in Government / Private sector catering to Govt department /ULBs / State Road Transport / Listed	Refer Corrigendum

RFP No. 69 Date: 21/03/2023

SI.No	RFP Reference	Content of RFP	Clarification Sought	Response
		Govt department /ULBs / State Road Transport in India, in last 5 year. Minimum value of project not less than 1 Crore.	companies in India, in last 5 year. Minimum value of project not less than 1 Crore.	

General Manager (A)

OSRTC, Bhubaneswar